

Vascular Solutions Fact Sheet

Company Profile:

Vascular Solutions is a medical device company focused on delivering unique clinical niche solutions used in coronary and peripheral vascular procedures. Vascular Solutions' products are used by interventional cardiologists, interventional radiologists and vascular surgeons. As a vertically integrated company, Vascular Solutions creates innovative interventional medical devices and delivers those products to physicians through its sizable direct domestic sales force and international distributor network. As of January 2009, Vascular Solutions had 85 direct sales representatives and an established independent distributor network covering over 35 countries.

From a single product company in 2003, Vascular Solutions is now a diversified company with five major product categories that has developed over 40 products for commercialization. The Company's focus on product innovation continues with four new products launched in the first quarter of 2009 and nine new additional products expected to launch in 2009. Its five product categories are comprised of hemostat products, extraction catheters, vein products, specialty catheters and access products.

Vascular Solutions achieved \$61 million in 2008 net sales, up from just under \$12 million five years ago. The power of the Company's business model is also evident in its ability to drive increasing profitability from each additional sale. By reaching consistent profitability and positive cash flow in 2008, Vascular Solutions now has the ability to pursue larger market products. The Company has two internal projects and one potential distribution opportunity that each address realizable markets in excess of \$100 million annually. Noteworthy in these challenging economic times, Vascular Solutions operates in markets that it believes to be substantially insulated from the effects of the economy.

Vascular Solutions Mission Statement:

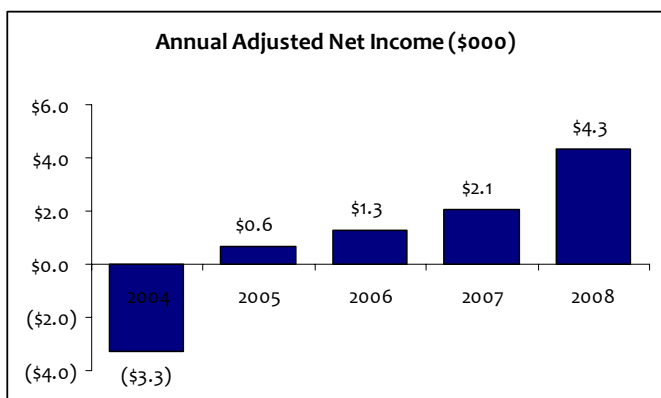
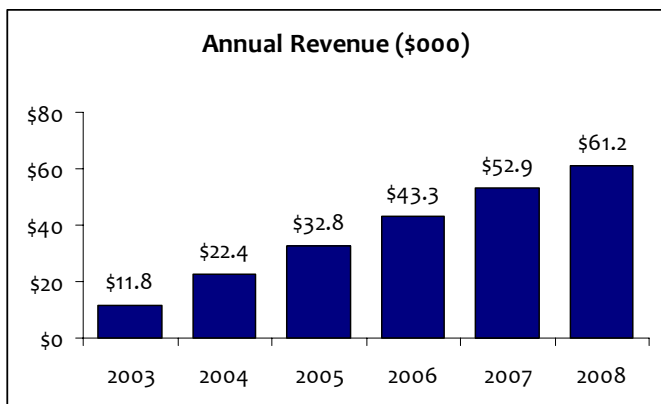
A commitment to delivering excellence in vascular devices

Through:

- Focused and clinically-oriented objectives
- Individual empowerment and responsibility
- Respect, fairness and honesty for employees, customers, suppliers and competitors

Resulting In:

- Quality vascular devices for physicians
- Improved lives for our patients
- Growth and accomplishments for employees
- An optimal return for our shareholders



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Bringing solutions to vascular medicine

Vascular Solutions focuses on unmet clinical opportunities through rapid development that has resulted in an expanding product portfolio. Selected products include:

HEMOSTAT PRODUCTS (38% of 2008 revenue)

D-Stat® Dry Hemostatic Bandage

The D-Stat Dry is a powerful hemostatic bandage with a simple “open and apply” solution to active bleeding. It can be used following catheterization procedures to solve topical bleeding following the removal of catheters and tubes.

D-Stat Flowable Hemostat

The D-Stat Flowable is a thick, yet flowable hemostat for stopping the topical bleeding at vascular access sites following percutaneous procedures. Physicians also use it to reduce the frequency of clinically relevant hematoma formation in the prepectoral pocket of high-risk, anti-coagulated patients receiving a pulse generator implant.

ThrombiGel® Foam Hemostat

The ThrombiGel is a unique gelatin/thrombin foam hemostat that combines a gelatin sponge and thrombin into a single composite pad. The ThrombiGel is sold through a strategic relationship with King Pharmaceuticals.

EXTRACTION CATHETERS (25% of 2008 revenue)

Pronto™ V3 Extraction Catheter

The Pronto is a next-generation aspiration catheter that has been specially designed to remove soft thrombus from arteries. It offers significant advantages including simple one-operator deployment, an advanced catheter design and a tapered Silva tip.

Pronto LP Extraction Catheter

The Pronto LP is a low-profile version for the removal of soft thrombus from coronary and peripheral arteries as small as 1.5mm in diameter.

Pronto .035” Extraction Catheter

The Pronto .035” is a complete system for the rapid removal of thrombus from arteries or veins greater than 4mm.

VEIN PRODUCTS (14% of 2008 revenue)

Vari-Lase® Endovenous Laser Therapy Console

The Vari-Lase® laser console offers 810nm solid state diode technology, providing up to 30 watts of power.

Vari-Lase® Procedure Kits

Vari-Lase® Procedure Kits feature the Bright Tip™ Fiber and are available in multiple configurations of sheaths, guidewires and sheath specific fibers.

SPECIALTY CATHETERS (8% of 2008 revenue)

Langston® Dual Lumen Catheters

The Langston dual lumen catheter provides the simultaneous and accurate measurement of differential pressures through two lumens – outer lumen for aortic pressure and inner lumen for left ventricle pressure measurement.

Gopher™ Catheter

The Gopher catheter features a unique threaded distal tip that engages stenoses to support passage and facilitate placement and exchange of guidewires and other interventional devices during complex interventions.

Minnie™ Support Catheter

The Minnie support catheters offer superior guidewire support and exchange, intended to be used with steerable guidewires to access discreet regions of the arterial and/or coronary vasculature.

ACCESS PRODUCTS (9% of 2008 revenue)

Micro-Introducer Kits

The Vascular Solutions’ micro-introducer kits offer superior design with convenient packaging and can introduce up to a 0.038” guidewire or catheter into the vascular system.

Specialty Guidewires

The Vascular Solutions’ line of specialty guidewires meets physician requirements for interventional procedures.

Guardian® Hemostasis Valve

The Guardian hemostasis valve features a unique seal technology designed to reduce the amount of blood in the procedural field by maintaining a seal around guidewires and other devices. Vascular Solutions is the exclusive US distributor of the device, which is manufactured by Zerusa Ltd.

MICRO Elite™ Snare

The MICRO Elite Snare features an ultra-small 0.014” profile for delivery through micro-catheters and balloon catheters to retrieve foreign bodies in the coronary and peripheral cardiovascular system and the extra-cranial neurovascular anatomy. Vascular Solutions is the exclusive US distributor of the device, which is manufactured by Radius Medical Technologies, Inc.

